

# **BH GLOBAL MARINE LIMITED**

(Company Registration No: 200404900H)

# QUARTERLY FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 SEPTEMBER 2011

# PART 1 – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3) RESULTS

1(a) — An income statement and statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year.

# 1(a)(i) Income Statement

	Group					
	\$'0	000	•	\$'0	00	
	3rd quarter ended 30.09.11	3rd quarter ended 30.09.10	%	9 months ended 30.09.11	9 months ended 30.09.10	%
			70 Change			% Change
			Change			Change
Sales of goods	33,423	30,433	10%	109,432	73,145	50%
Cost of sales	(23,402)	(20,739)	13%	(77,069)	(48,554)	59%
Gross profit	10,021	9,694	3%	32,363	24,591	32%
Other operating expenses	(89)	(190)	(53%)	(229)	(88)	160%
Selling & Distribution expenses	(4,185)	(3,273)	28%	(12,702)	(8,536)	49%
Administrative expenses	(1,604)	(1,479)	8%	(5,325)	(3,971)	34%
Finance costs	(86)	(80)	8%	(173)	(184)	(6%)
Profit from operations	4,057	4,672	(13%)	13,934	11,812	18%
Share of results of associated companies	(3)	(5)	(40%)	(12)	(11)	9%

Share of results of a joint venture	139	73	90%	319	228	40%
Profit before taxation	4,193	4,740	(12%)	14,241	12,029	18%
Tax expense	(590)	(865)	(32%)	(2,328)	(2,139)	9%
Net profit for the period	3,603	3,875	(7%)	11,913	9,890	20%
Attributable to:						
<b>Equity holders of the Company</b>	3,429	3,776	(9%)	11,166	9,496	18%
Non-controlling interests	174	99	76%	747	394	90%
_	3,603	3,875	(7%)	11,913	9,890	20%

A statement of comprehensive income (for the group), together with a comparative statement for the corresponding period of the immediate preceding financial year.

	3rd quarter ended 30.09.11	3rd quarter ended 30.09.10	% Change	9 months ended 30.09.11	9 months ended 30.09.10	% Change
Net profit for the period Other Comprehensive income:	3,603	3,875	(7%)	11,913	9,890	20%
Exchange differences on translation of the financial statements of foreign entities (net)	(22)	(30)	(27%)	(21)	(31)	(32%)
Total comprehensive income for the period	3,581	3,845	(7%)	11,892	9,859	21%
Total comprehensive income attributable to:						
Equity holders of the Company	3,411	3,758	(9%)	11,145	9,477	18%
Non-controlling interests	170	87	95%	747	382	96%
Total comprehensive income for the period	3,581	3,845	(7%)	11,892	9,859	21%

1(a)(ii) Notes to income statement

			Group			
	(S\$'	000)	-	(S\$'000)		
	3rd quarter ended 30.09.11	3rd quarter ended 30.09.10	% Change	9 months ended 30.09.11	9 months ended 30.09.10	% Change
Other income including interest income	89	9	889%	149	68	119%
Interest on borrowings	(86)	(80)	8%	(173)	(184)	(6%)
Depreciation of property, plant and equipment	(842)	(324)	160%	(2,244)	(964)	133%
Gain on disposal of property, plant and equipment	-	-	-	31	-	N.M.
Foreign exchange loss	(177)	(200)	(12%)	(377)	(159)	137%
Provision for stock obsolescence	(633)	(417)	52%	(2,224)	(1,152)	93%
Write-back of allowance for doubtful debts	-	214	N.M.	511	333	53%
Allowance for doubtful debts	(31)	-	N.M.	-	-	-
Goodwill arising from consolidation written off	-	(249)	N.M.	-	(249)	N.M.

N.M. – Not meaningful

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediate preceding financial year.

	Group (\$'000)		Compa (\$'00	•
	30.09.11	31.12.10	30.09.11	31.12.10
Non-current assets				
Property, plant and equipment	30,629	22,171	-	-
Investment in subsidiaries	-	_	15,658	15,358
Investment in associated				
company	6,298	75	6,325	90
Investment in joint venture	1,804	1,481	827	823
Deferred tax assets	160	160	-	-
Intangible assets	1,058	1,058	49	49
	39,949	24,945	22,859	16,320
Current assets				
Inventories	56,300	47,329		
Due from customers on	30,300	47,329	1	-
construction contracts	21,096	2,547		
Amount due from joint	21,090	2,547		
venture (trade)	372	881		
Trade receivables	34,257	34,861		
Other receivables	2,427	1,538	32,574	34,077
Cash and cash equivalents	10,807	24,484	797	11,847
Total current assets	125,259	111,640	33,371	45,924
Total assets	165,208	136,585	56,230	62,244

Current liabilities				
Due to customers on	-	2,095	-	-
construction contracts				
Trade payables	20,438	12,975	_	-
Bank borrowings	19,181	5,329	_	-
Other payables	8,942	7,827	493	2,657
Finance lease liabilities	34	20	_	-
Tax payable	2,338	2,596	19	70
	50,933	30,842	512	2,727
Total liabilities	50,933	30,842	512	2,727
Net assets	114,275	105,743	55,718	59,517
Shareholders' equity				
Share capital	43,461	43,461	43,461	43,461
Translation reserves	(109)	(88)	-, -	-, -
Accumulated profits	67,77Í	59,965	12,257	16,056
Attributable to equity holders	111,123	103,338	55,718	59,517
of the Company, total	,	,	,	,
Non-controlling interests	3,152	2,405	_	_
Total shareholders' equity	114,275	105,743	55,718	59,517

1(b)(ii)In relation to the aggregate amount of the Group's borrowings and debt securities, specify the following as at the financial period reported on with comparative figures as at the end of the immediate preceding financial year:

# Amount repayable in one year or less, or on demand

As at 30.09.11 (\$'000)		As at 31.12.10 (\$'000)			
Secured	Unsecured	Secured	Unsecured		
13,753	5,428	2,356	2,973		

# Amount repayable after one year

As at 30.09	2.11 (\$'000)	As at 31.12.10 (\$'000)			
Secured	Unsecured	Secured	Unsecured		
-	-	-	-		

# **Details of any collateral**

The Group's banking facilities were secured by the following:

- (a) Legal charge on the Group's leasehold property with net book value of \$8.92 million (31.12.2010: \$9.33million)
- (b) Corporate guarantee by the Company.
- (c) Fixed deposits from subsidiaries.
- (d) Joint and several guarantees by certain directors of a subsidiary.
- (e) Fixed charge for all monies over a subsidiary's present and future contracts financed or to be financed directly or indirectly, wholly or partly.
- (f) Existing first fixed charge over a subsidiary's fixed property and assets whatsoever and wheresoever situate, all stocks, shares, bonds and securities of any kind whatsoever, all book and other debts, uncalled capital and goodwill, both present and future and a floating charge over the whole of the subsidiary's undertaking, property and assets whatsoever, both present and future.

1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediate preceding financial year.

	Group			
	\$'0		\$'000	
	3rd quarter ended 30.09.11	3rd quarter ended 30.09.10	9 months ended 30.09.11	9 months ended 30.09.10
Cash flows from operating activities				
Profit before tax	4,193	4,740	14,241	12,029
Adjustments for:				
Depreciation	842	324	2,244	964
Goodwill arising on consolidation written off	-	249	-	249
Unrealised translation (gain)/ loss	(26)	30	(25)	31
Share of results of joint venture	(139)	(73)	(319)	(228)
Share of results of an associated company	3	5	12	11
Gain on disposal of property, plant and equipment	-	-	(31)	-
Interest income	(4)	(7)	(24)	(8)
Interest expense	86	80	173	184
Operating cash before movements in working capital	4,955	5,348	16,271	13,232
Inventories	(4,202)	3,591	(8,970)	(5,415)
Due from customers on construction contract, net	(6,495)	(2,289)	(20,644)	(2,289)
Receivables	1,684	(2,076)	225	1,760
Payables	(1,787)	(3,728)	8,577	(4,214)
Net cash (used in)/generated from operations	(5,845)	846	(4,541)	3,074

Interest paid Income tax paid	(86) (865)	(80) (1,495)	(173) (2,586)	(184) (4,278)
Net cash used iny operating activities	(6,796)	(729)	(7,300)	(1,388)
Cash flows from investing activities				
Fixed deposits	-	(1,326)	-	(1,326)
Purchase of property, plant and equipment	(1,724)	(997)	(10,665)	(5,541)
Proceeds from disposal of property, plant and equipment	-	-	33	-
Interest received	4	7	24	8
Investment in joint venture	-	-	-	(900)
Investment in an associated company	(6,235)	-	(6,235)	(90)
Other investment	-	-	-	(49)
<u>-</u>				
Net cash used in investing activities	(7,955)	(2,316)	(16,843)	(7,898)
Cook flows from financing activities				
Cash flows from financing activities Proceeds from bankers	6,276	2,135	13,846	10,870
Repayment of hire purchase creditors	(11)	(4)	(20)	(7)
Dividend paid	(11)	(4)	(3,360)	(3,360)
Dividend pard			(3,300)	(3,300)
Net cash from financing activities	6,265	2,131	10,466	7,503
Net decrease in cash and cash equivalents	(8,486)	(914)	(12 677)	(1,783)
Cash and cash equivalents at beginning of period	19,293	10,169	(13,677) 24,484	11,038
Cash and cash equivalents at beginning of period	19,293	10,109	24,404	11,036
Cash and cash equivalents at end of period	10,807	9,255	10,807	9,255
Cash and cash equivalents comprises the following				
Cash and cash equivalents	10,807	10,581	10,807	10,581
Less: Fixed Deposits	<u> </u>	(1,326)	<u> </u>	(1,326)
Cash and cash equivalents as per statement of cash flows	10,807	9,255	10,807	9,255

1(d)(i) A Statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group (\$'000)

	Share capital	Translation reserves	Accumulated profits	Total	Non- Controlling interests	Total shareholders ' equity
At 1 January 2011 Loss not recognised in income statement	43,461	<b>(88)</b> (44)	59,965 -	<b>103,338</b> (44)	<b>2,405</b> (10)	<b>105,743</b> (54)
Dividend Profit for the period	-	-	(3,360) 3,757	(3,360) 3,757	- 241	(3,360) 3,998
Balance at 31 March 2011	43,461	(132)	60,362	103,691	2,636	106,327
Profit not recognised in income statement	-	41	-	41	14	55
Profit for the period	-	-	3,980	3,980	332	4,312
Balance At 30 June 2011	43,461	(91)	64,342	107,712	2,982	110,694
Loss not recognised in income statement	-	(18)	-	(18)	(4)	(22)
Profit for the period	-	-	3,429	3,429	174	3,603
Balance At 30 September 2011	43,461	(109)	67,771	111,123	3,152	114,275
At 1 January 2010 Loss not recognised in income statement	23,069	<b>2</b> (1)	52,081 -	<b>75,152</b> (1)	18 -	<b>75,170</b> (1)
Profit for the period	-	-	3,013	3,013	121	3,134
Balance at 31 March 2010	23,069	1	55,094	78,164	139	78,303
Loss not recognised in income statement	-	(2)	-	(2)	-	(2)
Profit for the period	-	-	2,707	2,707	174	2,881
Dividends Additional Investment in Subsidiary	- -	- -	(3,360)	(3,360)	339	(3,360) 339
Balance At 30 June 2010	23,069	(1)	54,441	77,509	652	78,161

Subsidiary Loss not recognised in income statement	-	(30)	-	(30)	-	(30)
Profit for the period	-	-	3,776	3,776	99	3,875
Balance At 30 September 2010	23,069	(31)	58,217	81,255	1,249	82,504

Company	(\$'000)				
	Share capital	Accumulated profits	Total shareholders' equity		
At 1 January 2011 Loss for the period Dividends	43,461	16,056 (137) (3,360)	59,517 (137) (3,360)		
Balance at 31 March 2011	46,461	12,559	56,020		
Loss for the period	-	(298)	(298)		
Balance At 30 June 2011	43,461	12,261	55,722		
Loss for the period	-	(4)	(4)		
Balance At 30 September 2011	43,461	12,257	55,718		
At 1 January 2010 Loss for the period	23,069	12,065 (53)	35,134 (53)		
Balance at 31 March 2010	23,069	12,012	35,081		
Loss for the period Dividends	- -	(55) (3,360)	(55) (3,360)		
Balance At 30 June 2010	23,069	8,597	31,666		
Loss for the period	-	(138)	(138)		
Balance At 30 September 2010	23,069	8,459	31,528		

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Not applicable.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	30.09.11	31.12.10
Total number of issued shares		
(excluding treasury shares)	480,000,000	480,000,000

1(d)(iv) A statement showing all sales, transfer, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice. (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period as in the latest audited annual financial statements for the financial year ended 31 December 2010.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The adoption of the new and revised FRSs is assessed to have no material impact to the results of the Group and of the Company for the period ending 30 September 2011.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

Earnings per ordinary share for the period based on net profit attributable to shareholders:-

Group

	3rd quarter ended 30.09.11	3rd quarter ended 30.09.10	9 months ended 30.09.11	9 months ended 30.09.10
(i) Based on number of				
ordinary shares in issue	0.71 cents	0.90 cents	2.33 cents	2.26 cents
Number of ordinary shares in				
issue	480,000,000	420,000,000	480,000,000	420,000,000
(ii) On a fully diluted basis	0.71 cents	0.90 cents	2.33 cents	2.26 cents
Diluted number of ordinary				
shares in issue	480,000,000	420,000,000	480,000,000	420,000,000

- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-
- (a) current financial period reported on; and
- (b) immediately preceding financial year

	Group		Company	
	30.09.11	31.12.10	30.09.11	31.12.10
Net asset value per ordinary share				
based on existing share capital	23 cents	22 cents	12 cents	12 cents

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the followings:-
- (a) any significant factors that affected the turnover, costs and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

# Revenue (3O2011 Vs 3O2010)

3Q2011	3Q2010	0/
\$'000	\$'000	% Change
11,426	13,106	(13%)
2,453	3,086	(21%)
1,509	2,161	(30%)
15,388	18,353	(16%)
2,750	3,457	(20%)
957	1,180	(19%)
3,707	4,637	(20%)
14,328	7,443	93%
33,423	30,433	10%
	2,453 1,509 15,388 2,750 957 3,707	2,453       3,086         1,509       2,161         15,388       18,353         2,750       3,457         957       1,180         3,707       4,637         14,328       7,443

# **Supply Chain Management**

Supply Chain Management Division accounts for 46% of the Group's turnover in 3Q2011, of which marine cables and accessories contributed 74%, marine lighting equipment and accessories 16% and others 10%. Revenue from Supply Chain Management Division decreased by 16% due mainly to postponement of certain deliveries to 4Q 2011.

#### Manufacturing

Manufacturing Division accounts for 11% of the Group's turnover in 3Q2011, of which marine switchboards contributed 74% and galvanized steel wire 26%. The decrease in revenue from marine switchboards is due to lower service revenue and lower selling prices to secure initial orders from certain new customers. The decrease in revenue from galvanized steel wire is due to increased direct competition in the Middle East market.

#### **Engineering Services**

Engineering Services Division accounts for 43% of the Group's turnover in 3Q2011. The significant increase in revenue from engineering and installation is due to higher contributions from our Engineering, Procurement and Construction Management ("EPCM") business and higher orders for our Electrical, Instrumentation and Telecommunication ("EIT") services. Our EIT business only commenced during 4Q2010.

# (9M2011 VS 9M2010)

(7112011 15 7112010)	_	ı	
	Group		
	9M2011	9M2010	%
	\$'000	\$'000	Change
<b>Supply Chain Management</b>			
Marine cables and accessories	34,929	35,841	(3%)
Marine lighting equipment and accessories	8,679	9,778	(11%)
Others	4,721	5,167	(9%)
	48,329	50,786	(5%)
Manufacturing			
Marine switchboards and services	7,829	9,780	(20%)
Galvanized steel wire	4,594	3,732	23%
	12,423	13,512	(8%)
<b>Engineering Services</b>			
Engineering and installation	48,680	8,847	450%
Total sales revenue	109,432	73,145	50%

# **Supply Chain Management**

Supply Chain Management Division accounts for 44% of the Group's turnover in 9M2011, of which marine cables and accessories contributed 72%, marine lighting equipment and accessories 18% and others 10%. Revenue from Supply Chain Management Division remains comparably unchanged in 9M2011.

#### **Manufacturing**

Manufacturing Division accounts for 11% of the Group's turnover in 9M2011, of which marine switchboards contributed 63% and galvanized steel wire 37%. The decrease in revenue from marine switchboards is due to lower service revenue and lower selling prices to secure initial orders from certain new customers. The increase in revenue from galvanized steel wire is due to higher orders from the Middle East in 1Q2011.

#### **Engineering Services**

Engineering Services Division accounts for 45% of the Group's turnover in 9M2011. The significant increase in revenue from engineering and installation is due to higher contributions from both our EPCM and fabrication businesses and higher orders for our Electrical, Instrumentation and Telecommunication ("EIT") services which only commenced during 4Q2010.

## Geographical segment

Revenue derived from Singapore decreased by \$10.1million or 18% from \$55.6million in 9M2010 to \$45.5million in 9M2011 while revenue derived from overseas increased by \$46.3million or 263% from \$17.6million in 9M2010 to \$63.9million in 9M2011. The contribution from revenue derived from overseas to total revenue increased from 24% in 9M2010 to 58% in 9M2011. This is mainly due to the higher contribution from the Group's Engineering Services Division which derived its revenue substantially from overseas customers.

#### **Gross profit**

The Group's overall gross profit increased by \$7.8million or 32% from \$24.6million in 9M2010 to \$32.4million in 9M2011 due to a higher turnover. However, overall gross profit margin decreased from 34% in 9M2010 to 30% in 9M2011. This was mainly due to the higher contribution from Engineering Services Division which yields a lower gross margin.

## Other operating expenses

The decrease in other operating expenses was mainly due to a lower foreign exchange loss.

# **Operating expenses**

The Group's operating expenses comprise mainly selling & distribution and administrative expenses. The higher selling & distribution and administration expenses are due to the inclusion of the Engineering Services Division which was formed during 3Q2010.

## Share of results in joint venture

The increase in share of results in joint venture was due to more orders secured as compared to 3Q2010.

#### Tax expense

The income tax decreased by \$275,000 from \$865,000 in 3Q2010 to \$590,000 in 3Q2011 as a result of a lower profit before tax.

#### **Depreciation**

The increase in depreciation is due to the addition of property, plant and equipment for the Group's new Engineering Services Division.

# **Foreign Exchange Loss**

The foreign exchange loss is mainly due to the depreciation in value of US dollar receivables as a result of a weaker US dollar.

# **Balance Sheet and Cash Flow Analysis**

# Property, plant and equipment

The increase in property, plant and equipment of \$7.5 million is mainly due to the acquisition of land, machinery and equipment for the Group's Engineering Services Division for the purpose of developing its new fabrication facility.

#### **Investment in associated company**

The increase in investment in associated Company is due to the acquisition of a new associated company, GL Lighting Holding Pte Ltd, which is the holding company of General Luminaire (Shanghai) Co., Ltd and GL Lighting Co., Ltd (Taiwan).

#### **Investment in joint venture**

The increase in investment in a joint venture is mainly due to the share of results from joint venture in 9M2011.

#### **Inventories**

Inventories increased by \$9million from \$47.3million in FY2010 to \$56.3million in 3Q2011. This is mainly due to purchase of raw materials by the Group's Engineering Services Division in 9M2011.

#### **Due from customers on construction contracts**

The increase in amount due from customers on construction contracts is due to unbilled work-in-progress of new projects of the Engineering Services Division.

#### Trade receivables

Trade receivables remain comparably unchanged.

#### **Other Receivables**

The increase in other receivables of \$886,000 was mainly due to payment of deposit for subscription of shares in a new investment and down payment to a supplier.

#### **Due to customers on construction contracts**

The decrease in due to customers on construction contracts is due to the progress completion for projects in 9M2011 billed in advance in 4Q2010 by our Engineering Services Division.

# Trade payables

Trade payables increased by \$7.4million from \$13million in FY2010 to \$20.4million in 3Q2011. This was mainly due to the purchase of raw materials for the Engineering Services Division as a result of higher orders.

## **Banks borrowings**

The increase in bank borrowings of \$13.8million was mainly due to utilization of bank facilities to finance partially the acquisition of raw materials and fixed assets by the Group's Engineering Services Division.

#### Cash flow

Net cash and cash equivalent decreased by \$8.4million in 3Q2011 as compared to an increase of \$914,000 in 3Q2010. This was mainly due to the increase in amount due from customers for construction contracts and investment in an associated company, partially financed by bank borrowings.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The offshore oil & gas capex cycle continues to be supported by robust oil prices and drilling day rates. Exploration and production activities will also continue to stimulate demand for newbuilds. The Group has gained significant contract wins in its new business division, Engineering Services over the past period. Its order book as at 30 September 2011 stands strong at S\$16 million, which is expected to keep its yard busy till 1H2012. The Group will continue to make capital investments in equipment and machinery for its fabrication facilities so as to improve its competitive edge and to scale up the value chain.

Our core business continues to be in Supply Chain Management and this will be augmented by our Engineering Services business which will be the key revenue driver moving forward. The Group believes that initiating the new Engineering Services Division, will create demand for its Supply Chain Management business. The Group will continue to work on building its track record for the Engineering Services Division. The Group will also continue to enhance its existing portfolio with new product ranges as well as to expand into new markets like Oman and India

#### 11. Dividend

# (a) Current Financial Period Reported On?

Any dividend declared for the current financial period reported on?

Nil

# (b)Corresponding Period of the Immediately Preceding Financial Year

Nil

Any dividend declared for the corresponding period of the immediately preceding financial year?

(c) Date payable Not applicable

(d) Books closure date Not applicable

# 12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared/recommended for the period ended 30 September 2011.

#### 13. Interested Person Transactions

[Note Rule 920(1)(a)(ii) — An issuer must announce the aggregate value of transactions conducted pursuant to the general mandate for interested person transactions for the financial periods which it is required to report on pursuant to Rule 705.]

Name of	Aggregate value of all interested	Aggregate value of all interested
Interested	person transactions during the	person transactions conducted
Person	financial year under review	during the financial year under
	(excluding transactions less than	review under shareholders'
	\$100,000 and transactions conducted	mandate pursuant to Rule 920
	under shareholders' mandate	(excluding transactions less than
	pursuant to Rule 920)	\$100,000)
Nil	Nil	Nil

# 14. Utilisation of proceeds from the Taiwan Depository Receipts issue

Intended use of proceeds	Amount allocated (\$\$'000)	Amount utilised (S\$'000)	Balance as at 30.9.2011 (S\$'000)	Descriptions (S\$'000)
Repayment of bank loans	10,300	9,856	444	Revolving Credit: S\$2,500 Bank trade facilities: S\$6,440 Term loan: S\$916
Investment in galvanized steel wire manufacturing plant	3,000	0	3,000	
Purchase of fixed assets	2,000	0	2,000	
Working capital	5,091	5,091	0	Trade Suppliers: S\$5,091
Total	20,391	14,947	5,444	

# 15. Negative assurance confirmation

The Board of Directors confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited interim financial results for the financial period ended 30 September 2011 to be false or misleading, in any material respect.

On behalf of the Board of Directors

Alvin Lim Hwee Hong Executive Chairman 25 October 2011 Vincent Lim Hui Eng Chief Executive Officer 25 October 2011