

A light gray world map serves as the background for the slide, centered behind the text and logo.

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FY2024 AGM

Enhancing Value, Delivering Sustainable Growth

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CORPORATE PROFILE

Established since 1963
HQ in Singapore

SGX listed company
since September 2005

Offices, R&D Centres and Manufacturing Plants in Dubai,
Kunshan, Osaka, Shanghai, Taipei & Tokyo

Dubai

Kunshan

Shanghai

Tokyo
Osaka

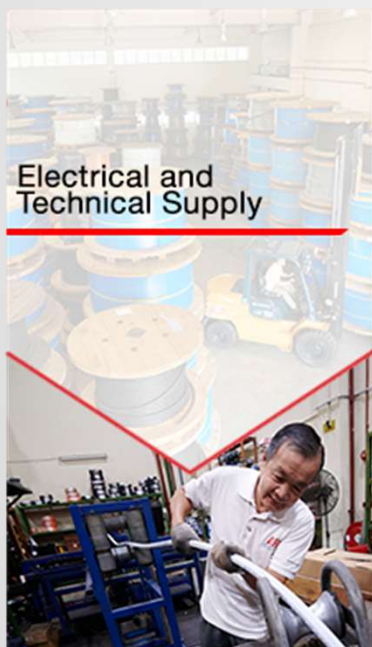
Taipei

Singapore

BUSINESS DIVISIONS

Building a Sustainable Future

Environmental Electrification Digitalisation Technology



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ELECTRICAL & TECHNICAL SUPPLY



Beng Hui Marine Electrical, a 100% owned subsidiary has been present in Singapore for more than 60 years. A preferred partner for most of the shipyards in our region.

One Stop Marine & Offshore Electrical Supplies

Cable Solutions



- Marine Cables
- Offshore Cables
- Industrial Cables
- Marine Data and Coaxial Cables
- Cables Accessories

Lighting Solutions



- Marine & Offshore Lightings
- ATEX Lightings
- LED Lightings
- Lighting Accessories

Other Marine Solutions



- ATEX Sounders & Beacons
- Alarms & Signalling Equipment
- Ship Horns
- Battery Chargers and Accessories
- Switchboard Controls & Automation

- One stop marine and offshore electrical stockiest and supplier to shipbuilding, ship repair and on-and-offshore industries
- Environmental sustainability encouraging retrofitting of LED lightings on vessels
- 24/7 online presence through the BH eStore, a Marine eCommerce platform to enhance efficiency and transparency
- Digital Warehouse Management System

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Beng Hui Electrical Marine Estore

Transforming Your Marine & Offshore Experience

Over 15,000 Marine-Certified Products with Just-in-Time Delivery



Secure Payments By:

PayPal



NO PAYPAL ACCOUNT NEEDED!





Our Brand Partners



GREEN LED LIGHTING SOLUTIONS

GL Lighting Holding, a 43% associate with advanced R&D centre in Shanghai and one of the most modernized manufacturing plant in the world located in Kunshan

- Global leader in LED Integrated Lighting Solutions with 26 years of experience
- Innovative R&D with hundreds of patents and strong base of optical design, power electronics and mechanical design technologies
- Proven track records with >500 OEM/ODM projects for Philips and Osram in China
- Strong OEM/ODM partner for many American, European and Japanese brands

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generalluminaire

PHILIPS

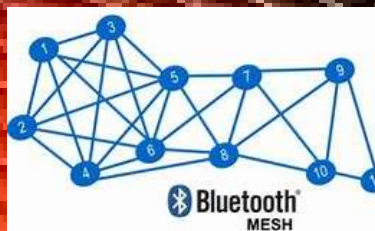


OSRAM

Production plant 31,500 sqm
Certified factory for ex-proof products

200 skilled employees
20+ R&D engineers

Proprietary Designs
ArcoSense Adaptive AI Lighting System



Marine, Offshore & Industrial LED Lighting Solutions

www.sop-led.com

IEC IEC60533
Certified

Leading the Green Initiatives

- Energy-Efficient up to 90%
- Long Service Life of up to 12 years at 50,000 hours
- Safe to Use Onboard with no EMC Interference
- Zero Maintenance & Reduced Operation Costs
- Deck, Engine room, Cargo Hold, Accommodation, Passageway



Complimentary
Lux Calculation



< 2 years ROI
(Return on Investment)



Designed and Trademarked in Singapore



Safe to use Onboard
EMC Compliant IEC 60533:2015

INTEGRATION ENGINEERING

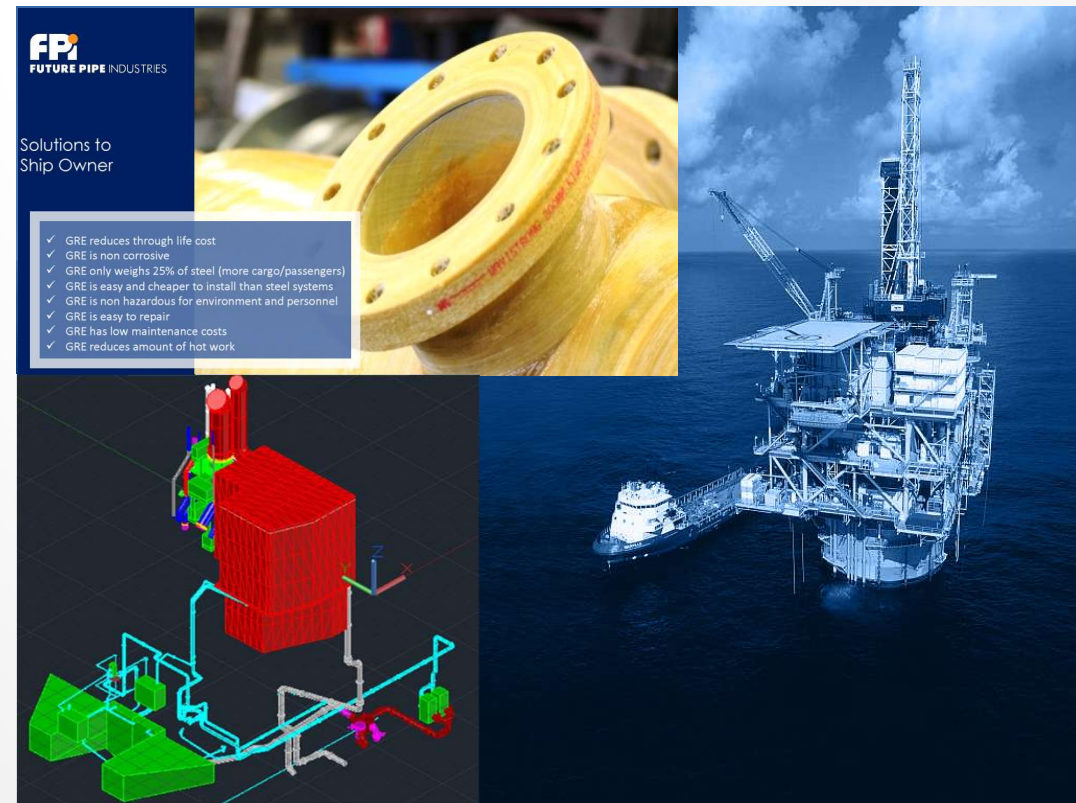


Subsidiaries consist of BOS Offshore & Marine, Sea Forrest Engineering and Sea Forrest Power Solutions, and BOSMEC, a 35% Associate in Japan

- Project and Procurement Management
- Turnkey solutions in GRE pipes supplies, pre-fabrications, engineering designs, installations and commissioning for Ballast Water System, Ballast Water Treatment System, Scrubber System
- Structure & Piping Fabrication
- Service, Maintenance & Installation of Equipment
- Procurement & Logistic Service of Spares

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Electrification and Sustainability

- Decarbonisation of the Maritime industry
- Electrification and Hybridisation of Marine Propulsion Systems
- Proprietary-designs, innovative and efficient Green solutions
- Onshore/Offshore Electric Charging Systems
- Marine & Offshore ESS (Energy Storage System)
- Remote Autonomous Pilotage (RAP)
- Green Cabin Solutions



In April 2018, the International Maritime Organisation ("IMO") laid out its strategy to reduce the shipping industry's total greenhouse gas ("GHG") emissions in 2050 by at least 50% from 2008 level, and to reduce CO2 emissions per transport work by at least 40% by 2030.

CYBER SECURITY

85% owned Singapore subsidiary, since 2014



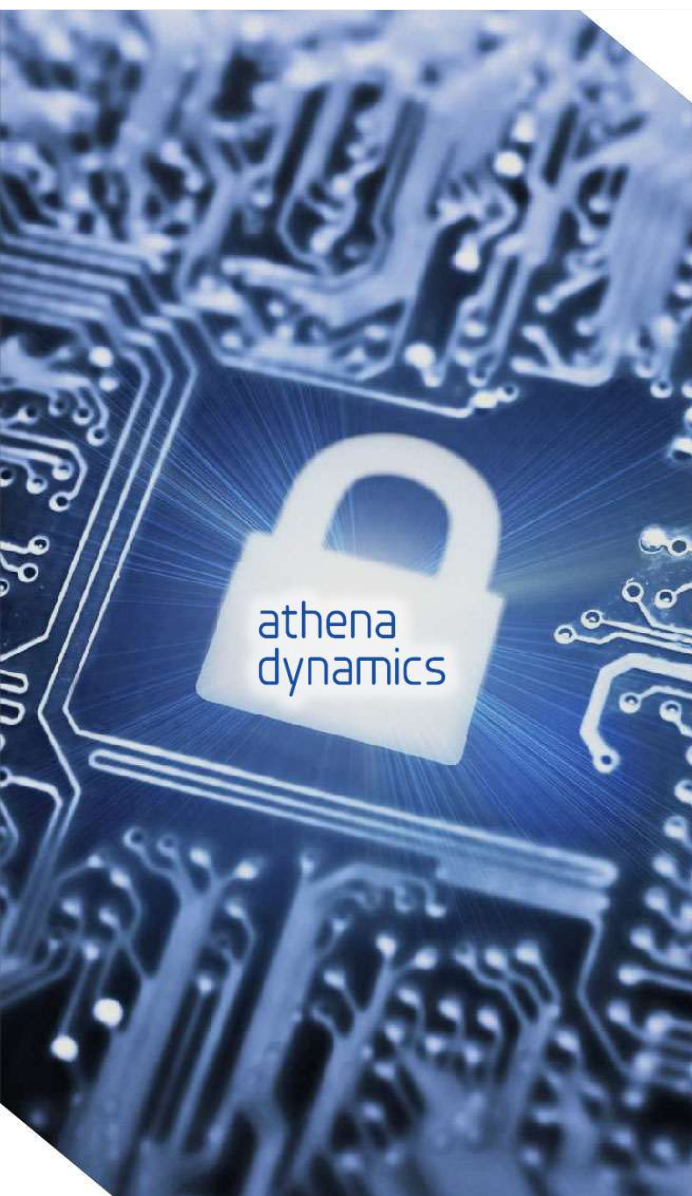
athena
dynamics

- One-Stop Cyber Advisory Specialist with Disruptive Tech
 - Detection-less sanitization paradigm
 - Source-code-less application vulnerability review
 - IP-address-less firewall protector
 - Automated white-hat hacking bots
- Strong and Credible project references in government agencies, critical infrastructures, MNCs, educational and financial institutions
- Targeting regional expansion, maritime market
- ISO 27001, 45001, 14001, 9001, bizSAFE Star certifications, SG iMDA Go Secure accredited

*Special technology that protected >350
Critical Info-Infrastructures since 2009,
achieving zero incident*

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130+ Customers, 5+ Largest Official System Integrators, Award Winners



SI Partners in Singapore



Key Brand Partners



Ethical Hacker Partners

good hackers alliance®

"Be checked by the good hackers or be hacked by the bad ones"

- Automated and Manual Vulnerability Assessment & Pen Testing (VAPT)
- Cyber-Attack Vulnerability Testing for Enterprise IT Security and Critical Infra-structures
- Singapore-Based Alliance of World-Class Hackers from Countries at War
- Expert World-Class Competition Winner In Critical Infra-Structure Protection (CIP) since 2010

INFRARED THERMAL SENSING TECHNOLOGY



INFRAVISION

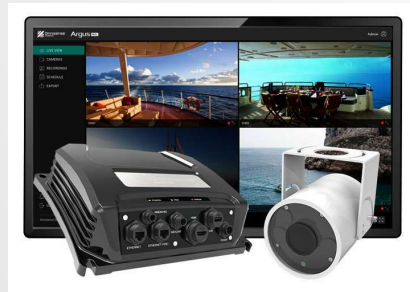
Omnisense System, a 76% owned Singapore subsidiary with R&D and production in both Singapore and Taipei

- Global leading technologies in infrared thermal sensing
- R&D and sales offices in Singapore and Taipei

*** Infravision Technologies, a 100% owned Singapore subsidiary has taken over the assets and businesses from March 2025**



Yachting



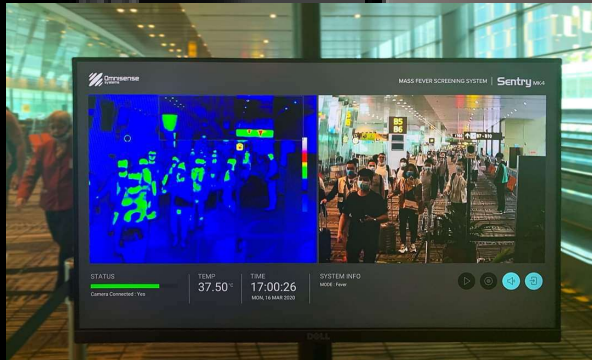
Commercial



Professional



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Mass Fever Screening System

- Mass Fever Screening & pandemic Control System
- Proven accuracy rate of +/- 0.1°C
- In SG: Deployment at all terminals of Changi Airport, check points, banks, all government hospitals, etc.
- Globally: USA, Taiwan, Vietnam, India, Philippines, Ghana, UAE, Kuwait, UK, Australia, New Zealand, Bangladesh, Indonesia, Nepal, Uganda, etc.



Marine Night Vision

- Unique design with gyro stabilizer
- Best-in-class optical sensors
- Ultra performance with multi sensors
- Clear sightings and uninterrupted target tracking
- Japan Coast Guard standard equipment



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FINANCIAL HIGHLIGHTS

PROFIT & LOSS



	FY2024 (\$\$'000)	FY2023 (\$\$'000)	Change (%)
Revenue	60,385	59,154	2.1
Gross Profit	24,548	24,402	0.6
Gross Profit Margin	40.7%	41.3%	-1.5
Operating Expenses ¹	22,611	21,517	5.1
Net Profit After Tax	2,059	2,885	-28.6
Net Profit Margin	3.4%	4.9%	-30.1
Basic EPS (cents) ²	0.90	1.15	-21.7

¹: Includes selling & distribution costs and administrative costs less reversals of impairment on financial assets

²: Calculated based on the weighted average number of issued shares (excluding treasury shares) of 299,999,987 as at 31 December 2024

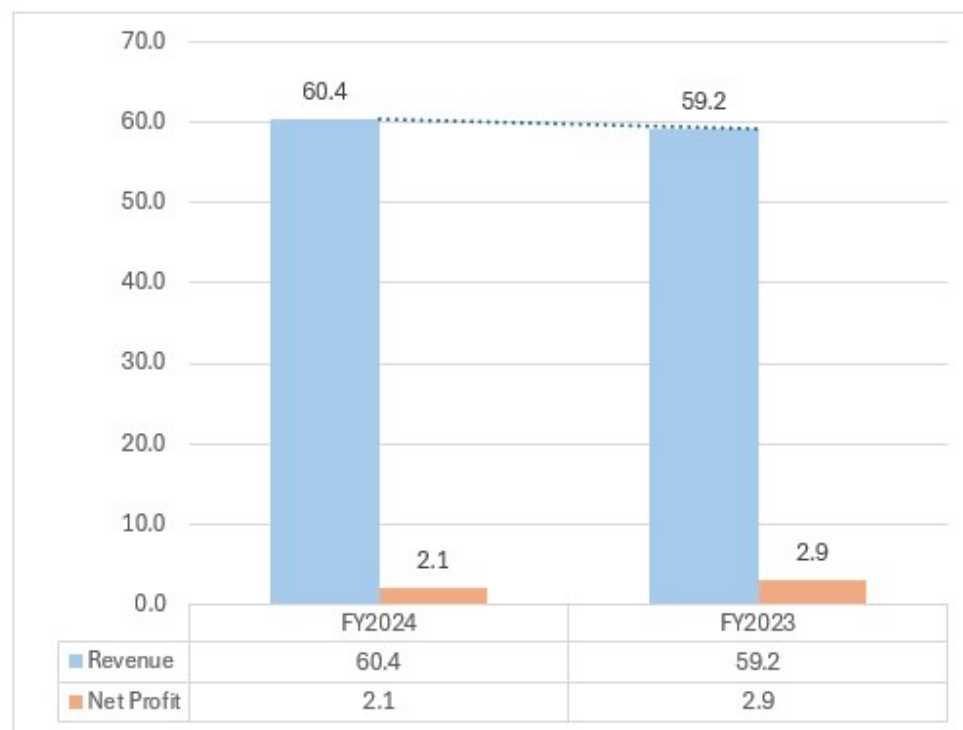
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REVENUE & NET PROFIT



S\$' Million



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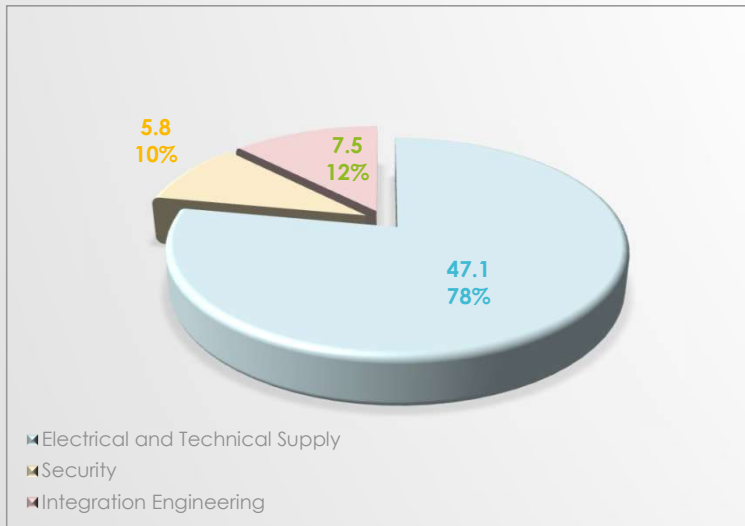
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REVENUE BREAKDOWN



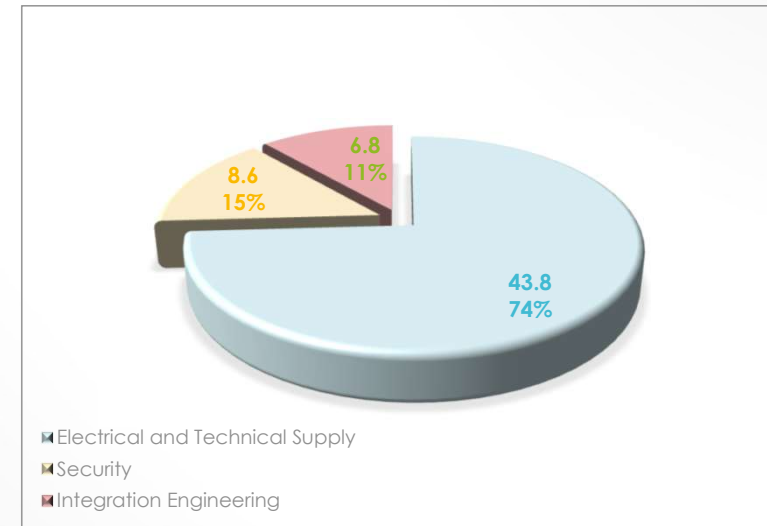
FY2024

S\$' Million



FY2023

S\$' Million



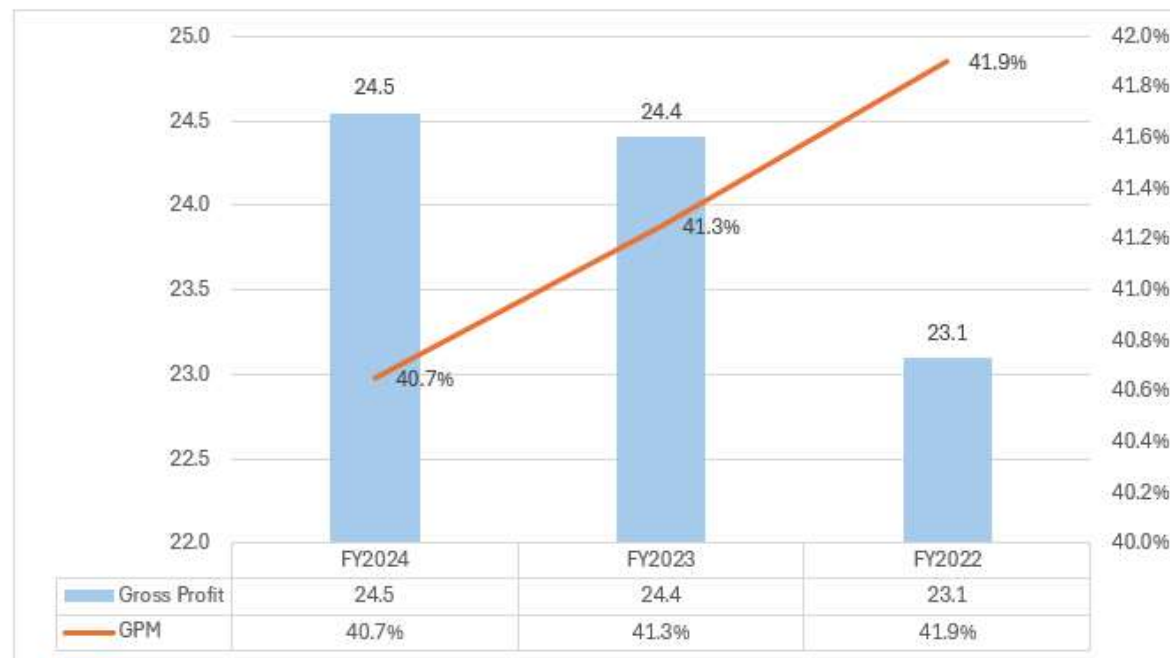
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GROSS PROFIT & GPM



S\$' Million



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BALANCE SHEET



	31 Dec 2024 (\$\$'000)	31 Dec 2023 (\$\$'000)
Property, Plant & Equipment	16,982	17,476
Inventories	33,259	30,743
Cash & Cash Equivalents	5,301	5,305
Total Borrowings	12,080	7,954
Shareholders' Equity	55,515	55,406
Gross Gearing Ratio	21.76%	14.4%
Net Gearing Ratio ¹	12.21%	4.8%
Net Asset Value per Ordinary Share (Singapore Cents)	18.5	18.5

¹: Net Gearing Ratio is calculated based on (Total Borrowings – Cash & Cash Equivalents) / Shareholders' Equity

CASHFLOW



	FY2024 (S\$'000)	FY2023 (S\$'000)
Profit before tax, total	2,517	3,615
Net cash generated from Operating activities	761	5,336
Net cash used in Investing activities	(1,666)	(2,768)
Net cash generated from/(used in) financing activities	1,041	(2,988)
Net increase/(decrease) in cash and cash equivalents	136	(420)
Cash and cash equivalents at end of year	5,301	5,105

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MARKET OUTLOOK

MARKET OUTLOOK

Challenges

- US-China trade war → technology war → tariff war → decoupling of USA and China?
- Geopolitical instability
- Disruption in Global Supply Chain
- Slow down in global trade
- Slow down in shipping activities
- Currency fluctuation
- Tariff uncertainty

Opportunities

- Increased Marine & Offshore activities
- Green LED Lighting continues to gain awareness and grow
- By 2030, MPA aims to reduce emission by 15% from 2021 level & harbour craft fleet to halve 2030 level emission by transitioning to full electric propulsion
- Cyber security continues momentum in the scene of rising cyber threats



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THANK YOU